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CONVERGENCE SOLUTIONS

San Francisco Bay Area

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CAGE CODE: PENDS

### COMPANY OVERVIEW

Convergence Solutions is a leading independent consulting firm specializing in business continuity, safety, security, emergency management, and crisis leadership. We provide expert guidance and tailored solutions to help organizations prepare for, respond to, and recover from disruptions and crises. Our commitment to excellence and client satisfaction drives our mission to enhance organizational resilience and safeguard assets and operations.

### VISION

"To be the trusted global leader in business continuity, safety, and crisis management, empowering organizations to thrive in the face of uncertainty by fostering resilience, safeguarding assets, and ensuring operational excellence."

### MISSION

Convergence Solutions is your dedicated partner in ensuring business continuity and resilience. Our expert consultancy services cover crisis leadership, emergency management, safety, and security to help organizations navigate risks and maintain operational stability during disruptions. With tailored solutions and strategic advice, we empower businesses to thrive in challenging environments.

### CORE VALUES

- **Resilience:** We are dedicated to strengthening our clients' ability to withstand and recover from disruptions, ensuring stability and continuity.
- **Integrity:** We act with honesty and transparency in all our interactions, building trust and long-term relationships with our clients and partners.
- **Expertise:** Leveraging over 15 years of industry experience, we provide tailored, innovative solutions based on best practices and cutting-edge methodologies.
- **Client-Centric Approach:** We prioritize our clients' needs, delivering customized strategies that align with their unique operational challenges and goals.
- **Preparedness:** We emphasize proactive planning and training to ensure organizations are ready for any potential crisis, enhancing their capacity to respond effectively.

### RELEVANT WORK EXPERIENCE

- Risk Assessment / Business Impact Analysis (BIA)
- Incident Preparedness & Response
- Department of Homeland Security
  - Chief, Preparedness Division (Executive Director)
  - Commanding Officer (Senior Director)
  - Chief, Response Department (Director)
  - Chief, Incident Management (Director)



### CORE COMPETENCIES

- **Business Continuity Planning:** 1) Development and implementation of comprehensive business continuity plans (BCPs) 2) Risk assessments and business impact analyses
- **Safety & Security Management:** 1) Assessment and enhancement of safety and security policies 2) Conducting safety audits and risk assessments
- **Emergency Management:** 1) Creation and refinement of emergency response plans. 2) Coordination and leadership of emergency response exercises and drills
- **Crisis Leadership:** 1) Strategic advice and support during crisis 2) Development and execution of crisis response and recovery strategies
- **Consulting and Advisory Services:** 1) Engage with clients to understand their specific needs and challenges 2) Provide expert analysis and recommendations based on industry best practices and regulatory requirements
- **Client Relationship Management:** 1) Build and maintain strong relationships with clients through effective communication and project management 2) Monitor and evaluate project progress and client satisfaction, adjusting strategies as needed

### DIFFERENTIATORS

- **Expertise:** Over 15 years of experience in business continuity, safety, security, emergency management, and crisis leadership.
- **Certifications:** Certified Business Continuity Professional (CBCP).
- **Tailored Solutions:** Customized consulting services designed to meet the specific needs and challenges of each client.
- **Proven Track Record:** Successful projects with diverse clients across various industries, demonstrating our ability to deliver high-quality results.
- **Innovative Approaches:** Utilization of the latest tools, techniques, and best practices to address complex problems and improve organizational resilience.

### NAICS

- 54161 - Management Consulting Services

### COMPANY CERTIFICATIONS/PROFESSIONAL ASSOCIATIONS

- Certified Business Continuity Professional (CBCP)
- Disaster Recovery Institute, Inc.
- International Association of Emergency Managers



### QR CODES



WEBSITE

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